



KELLERWILLIAMS®

ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2016 - December	Active Listings	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
PRICE RANGE										
0-99,999	33	13	39.39%	4	84	2.36	\$71,197	92.94%	59	2.89%
100,000-124,999	19	16	84.21%	6	79	1.44	\$112,842	97.03%	39	1.67%
125,000-149,999	44	29	65.91%	9	142	1.86	\$135,668	97.29%	40	3.86%
150,000-174,999	35	28	80.00%	3	150	1.40	\$162,828	98.31%	42	3.07%
175,000-199,999	41	53	129.27%	10	175	1.41	\$186,557	97.74%	55	3.60%
200,000-249,999	124	79	63.71%	21	393	1.89	\$224,553	97.95%	45	10.88%
250,000-299,999	106	76	71.70%	29	352	1.81	\$271,972	97.90%	49	9.30%
300,000-349,999	102	48	47.06%	27	192	3.19	\$322,844	97.72%	52	8.95%
350,000-399,999	98	36	36.73%	27	174	3.38	\$372,803	97.71%	67	8.60%
400,000-449,999	65	33	50.77%	17	124	3.15	\$421,199	98.04%	48	5.70%
450,000-499,999	68	20	29.41%	16	81	5.04	\$470,675	96.93%	81	5.96%
500,000-599,999	73	40	54.79%	18	110	3.98	\$546,834	96.83%	55	6.40%
600,000-699,999	74	15	20.27%	12	53	8.38	\$645,271	95.78%	72	6.49%
700,000-799,999	48	10	20.83%	14	25	11.52	\$750,546	96.00%	135	4.21%
800,000-899,999	27	8	29.63%	13	30	5.40	\$855,920	96.64%	84	2.37%
900,000-999,999	39	4	10.26%	8	18	13.00	\$955,633	94.21%	170	3.42%
1,000,000-2,000,000	100	11	11.00%	28	28	21.43	\$1,358,378	92.36%	247	8.77%
2,000,000 +	44	2	4.55%	9	7	37.71	\$2,331,582	91.77%	90	3.86%
Totals	1140	521	45.70%	271	2217	3.09	\$566,517	96.29%	56	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 1/05/2017