



KELLERWILLIAMS®

ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2017 - February	Active Listings	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
PRICE RANGE										
0-99,999	21	16	76.19%	4	79	1.59	\$69,553	90.80%	52	2.04%
100,000-124,999	14	29	207.14%	6	69	1.22	\$112,700	95.60%	33	1.36%
125,000-149,999	31	32	103.23%	8	112	1.66	\$135,690	97.36%	54	3.01%
150,000-174,999	20	38	190.00%	6	134	0.90	\$162,738	97.66%	47	1.94%
175,000-199,999	42	52	123.81%	10	153	1.65	\$186,904	97.33%	59	4.08%
200,000-249,999	83	104	125.30%	24	351	1.42	\$224,521	97.57%	55	8.06%
250,000-299,999	105	92	87.62%	34	306	2.06	\$269,515	98.16%	50	10.19%
300,000-349,999	96	67	69.79%	25	171	3.37	\$323,841	97.53%	51	9.32%
350,000-399,999	101	44	43.56%	27	144	4.21	\$371,954	97.24%	62	9.81%
400,000-449,999	71	31	43.66%	17	103	4.14	\$422,786	97.66%	61	6.89%
450,000-499,999	63	34	53.97%	16	66	5.73	\$469,427	97.00%	70	6.12%
500,000-599,999	72	56	77.78%	16	106	4.08	\$544,663	97.42%	47	6.99%
600,000-699,999	70	24	34.29%	15	43	9.77	\$647,114	95.99%	80	6.80%
700,000-799,999	48	11	22.92%	14	28	10.29	\$743,261	94.77%	152	4.66%
800,000-899,999	20	10	50.00%	11	20	6.00	\$853,701	96.49%	56	1.94%
900,000-999,999	33	6	18.18%	10	21	9.43	\$954,423	95.65%	137	3.20%
1,000,000-2,000,000	96	12	12.50%	32	24	24.00	\$1,346,274	92.25%	216	9.32%
2,000,000 +	44	1	2.27%	8	8	33.00	\$2,446,385	92.72%	147	4.27%
Totals	1030	659	63.98%	283	1938	3.19	\$571,414	96.07%	59	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 03/06/2017