



KELLERWILLIAMS®

ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2017 - January	Active Listings	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
PRICE RANGE										
0-99,999	24	16	66.67%	5	78	1.85	\$70,830	92.48%	57	2.31%
100,000-124,999	16	20	125.00%	8	74	1.30	\$113,804	96.07%	36	1.54%
125,000-149,999	36	29	80.56%	8	126	1.71	\$135,567	97.22%	48	3.46%
150,000-174,999	29	35	120.69%	5	140	1.24	\$162,752	98.02%	45	2.79%
175,000-199,999	37	46	124.32%	11	170	1.31	\$186,843	97.41%	61	3.56%
200,000-249,999	101	93	92.08%	20	364	1.66	\$224,258	97.82%	50	9.71%
250,000-299,999	95	81	85.26%	31	328	1.74	\$271,508	98.17%	49	9.13%
300,000-349,999	98	60	61.22%	28	175	3.36	\$323,551	97.65%	51	9.42%
350,000-399,999	100	40	40.00%	27	151	3.97	\$373,002	97.37%	66	9.62%
400,000-449,999	64	27	42.19%	18	115	3.34	\$421,769	97.60%	57	6.15%
450,000-499,999	63	20	31.75%	18	79	4.78	\$469,668	97.04%	78	6.06%
500,000-599,999	67	42	62.69%	18	111	3.62	\$546,552	97.25%	53	6.44%
600,000-699,999	69	21	30.43%	14	43	9.63	\$643,405	95.73%	72	6.63%
700,000-799,999	42	15	35.71%	15	23	10.96	\$750,000	95.34%	164	4.04%
800,000-899,999	25	6	24.00%	12	25	6.00	\$857,561	96.58%	64	2.40%
900,000-999,999	35	8	22.86%	8	23	9.13	\$956,538	94.32%	157	3.37%
1,000,000-2,000,000	96	13	13.54%	32	26	22.15	\$1,382,522	92.06%	228	9.23%
2,000,000 +	43	1	2.33%	8	8	32.25	\$2,427,635	91.60%	158	4.13%
Totals	1040	573	55.10%	286	2059	3.03	\$573,209	96.09%	59	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 02/06/2017