



KELLERWILLIAMS.

ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2015 - July	Active Listings	Pending/Due Diligence	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Cld Sales	Segment % of Total
PRICE RANGE										
0-99,999	52	39	75.00%	18	130	2.40	\$72,236	95.34%	115	2.93%
100,000-124,999	48	27	56.25%	8	121	2.38	\$109,631	95.89%	91	2.71%
125,000-149,999	71	38	53.52%	10	150	2.84	\$134,339	96.50%	131	4.00%
150,000-174,999	95	61	64.21%	7	196	2.91	\$159,474	97.97%	113	5.36%
175,000-199,999	116	79	68.10%	12	238	2.92	\$183,909	97.50%	97	6.54%
200,000-249,999	209	103	49.28%	28	325	3.86	\$221,984	97.25%	98	11.79%
250,000-299,999	184	98	53.26%	25	291	3.79	\$268,174	97.43%	107	10.38%
300,000-349,999	151	54	35.76%	17	146	6.21	\$316,832	96.95%	91	8.52%
350,000-399,999	150	50	33.33%	23	137	6.57	\$366,404	96.81%	103	8.46%
400,000-449,999	84	24	28.57%	9	84	6.00	\$415,906	97.25%	103	4.74%
450,000-499,999	100	21	21.00%	10	87	6.90	\$460,925	96.77%	138	5.64%
500,000-599,999	124	38	30.65%	10	78	9.54	\$535,151	96.75%	100	6.99%
600,000-699,999	67	25	37.31%	11	36	11.17	\$619,736	96.58%	150	3.78%
700,000-799,999	60	10	16.67%	6	23	15.65	\$721,679	95.67%	189	3.38%
800,000-899,999	41	5	12.20%	9	20	12.30	\$806,025	94.99%	146	2.31%
900,000-999,999	52	9	17.31%	6	10	31.20	\$899,700	93.30%	358	2.93%
1,000,000-2,000,000	130	14	10.77%	19	18	43.33	\$1,162,978	87.50%	399	7.33%
2,000,000 +	39	3	7.69%	4	2	117.00	\$2,443,750	94.27%	284	2.20%
Totals	1773	698	39.37%	232	2092	5.09	\$549,935	95.82%	112	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 8/03/2015