



KELLERWILLIAMS

ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2016 - July	Active Listings	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Cld Sales	Segment % of Total
PRICE RANGE										
0-99,999	34	25	73.53%	8	90	2.27	\$66,512	94.06%	56	2.38%
100,000-124,999	27	23	85.19%	1	97	1.67	\$113,090	97.64%	68	1.89%
125,000-149,999	38	48	126.32%	7	135	1.69	\$136,855	98.70%	49	2.66%
150,000-174,999	38	48	126.32%	2	141	1.62	\$162,445	98.39%	59	2.66%
175,000-199,999	53	63	118.87%	10	195	1.63	\$186,638	99.35%	38	3.71%
200,000-249,999	147	128	87.07%	22	384	2.30	\$225,659	97.93%	51	10.28%
250,000-299,999	155	96	61.94%	12	340	2.74	\$271,281	97.86%	52	10.84%
300,000-349,999	122	52	42.62%	11	184	3.98	\$320,333	97.43%	62	8.53%
350,000-399,999	133	77	57.89%	18	158	5.05	\$374,020	98.12%	82	9.30%
400,000-449,999	90	46	51.11%	14	120	4.50	\$420,808	97.82%	71	6.29%
450,000-499,999	94	30	31.91%	10	87	6.48	\$472,540	96.49%	87	6.57%
500,000-599,999	108	64	59.26%	13	99	6.55	\$539,127	97.49%	65	7.55%
600,000-699,999	66	20	30.30%	12	57	6.95	\$649,142	96.47%	98	4.62%
700,000-799,999	68	12	17.65%	4	21	19.43	\$737,472	97.18%	93	4.76%
800,000-899,999	38	12	31.58%	2	35	6.51	\$849,363	98.17%	111	2.66%
900,000-999,999	45	7	15.56%	4	16	16.88	\$952,688	96.17%	126	3.15%
1,000,000-2,000,000	130	15	11.54%	16	22	35.45	\$1,290,514	90.39%	229	9.09%
2,000,000 +	44	3	6.82%	3	5	52.80	\$2,665,000	92.31%	77	3.08%
Totals	1430	769	53.78%	169	2186	3.92	\$579,638	96.78%	63	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 08/06/2016