



KELLERWILLIAMS®

ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2016 - June	Active Listings	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
PRICE RANGE										
0-99,999	31	28	90.32%	10	85	2.19	\$66,526	94.62%	50	2.25%
100,000-124,999	24	24	100.00%	2	96	1.50	\$113,381	96.77%	83	1.75%
125,000-149,999	37	53	143.24%	8	129	1.72	\$137,130	98.63%	55	2.69%
150,000-174,999	32	48	150.00%	2	148	1.30	\$161,922	97.89%	64	2.33%
175,000-199,999	43	68	158.14%	11	180	1.43	\$186,611	98.40%	40	3.13%
200,000-249,999	144	124	86.11%	23	356	2.43	\$225,675	97.93%	58	10.47%
250,000-299,999	153	124	81.05%	11	291	3.15	\$271,600	97.78%	56	11.13%
300,000-349,999	115	66	57.39%	14	162	4.26	\$320,622	97.27%	60	8.36%
350,000-399,999	133	75	56.39%	17	139	5.74	\$374,370	97.93%	89	9.67%
400,000-449,999	87	50	57.47%	11	108	4.83	\$421,915	97.23%	83	6.33%
450,000-499,999	87	31	35.63%	12	74	7.05	\$472,283	96.28%	86	6.33%
500,000-599,999	111	54	48.65%	18	97	6.87	\$537,878	97.64%	63	8.07%
600,000-699,999	66	25	37.88%	16	51	7.76	\$645,608	96.99%	88	4.80%
700,000-799,999	63	13	20.63%	4	18	21.00	\$733,404	96.30%	95	4.58%
800,000-899,999	34	18	52.94%	2	28	7.29	\$850,547	98.17%	108	2.47%
900,000-999,999	44	4	9.09%	4	17	15.53	\$946,059	93.76%	115	3.20%
1,000,000-2,000,000	127	12	9.45%	18	22	34.64	\$1,296,696	91.29%	221	9.24%
2,000,000 +	44	4	9.09%	0	4	66.00	\$2,737,500	91.63%	94	3.20%
Totals	1375	821	59.71%	183	2005	4.11	\$583,318	96.47%	66	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of July 6, 2016