



ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801
EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2015 - Jun	Active Listings	Pending/Due Diligence	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
PRICE RANGE										
0-99,999	50	32	64.00%	27	134	2.24	\$72,446	96.23%	115	2.90%
100,000-124,999	48	33	68.75%	16	111	2.59	\$110,468	96.65%	94	2.78%
125,000-149,999	67	48	71.64%	22	132	3.05	\$135,117	96.91%	137	3.88%
150,000-174,999	83	74	89.16%	13	176	2.83	\$159,461	97.67%	113	4.81%
175,000-199,999	108	74	68.52%	32	229	2.83	\$183,779	97.41%	115	6.25%
200,000-249,999	214	108	50.47%	45	289	4.44	\$221,080	97.03%	106	12.39%
250,000-299,999	186	103	55.38%	49	261	4.28	\$268,180	97.13%	114	10.77%
300,000-349,999	137	62	45.26%	28	117	7.03	\$316,233	96.78%	96	7.93%
350,000-399,999	134	50	37.31%	34	126	6.38	\$366,109	96.91%	112	7.76%
400,000-449,999	94	32	34.04%	12	73	7.73	\$414,162	96.98%	115	5.44%
450,000-499,999	85	23	27.06%	12	82	6.22	\$462,326	97.10%	138	4.92%
500,000-599,999	122	42	34.43%	15	64	11.44	\$532,252	96.15%	108	7.06%
600,000-699,999	70	29	41.43%	14	30	14.00	\$623,723	96.64%	162	4.05%
700,000-799,999	56	11	19.64%	11	20	16.80	\$718,584	95.27%	199	3.24%
800,000-899,999	45	13	28.89%	7	16	16.88	\$808,156	95.39%	184	2.61%
900,000-999,999	50	6	12.00%	7	8	37.50	\$928,500	96.33%	306	2.90%
1,000,000-2,000,000	133	10	7.52%	18	18	44.33	\$1,226,200	88.43%	329	7.70%
2,000,000 +	45	5	11.11%	3	2	135.00	\$2,087,500	93.86%	280	2.61%
Totals	1727	755	43.72%	365	1888	5.49	\$535,238	96.05%	118	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 07/03/2015