



KELLERWILLIAMS

ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2017 - March	Active & Under Contract	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
PRICE RANGE										
0-99,999	37	12	32.43%	4	71	2.11	\$69,597	88.76%	67	2.01%
100,000-124,999	39	25	64.10%	6	74	1.14	\$112,363	95.55%	29	2.12%
125,000-149,999	64	27	42.19%	8	96	2.31	\$136,063	98.59%	51	3.48%
150,000-174,999	55	36	65.45%	5	135	0.84	\$163,157	97.44%	47	2.99%
175,000-199,999	102	57	55.88%	9	156	1.73	\$186,716	97.62%	59	5.54%
200,000-249,999	202	98	48.51%	23	322	1.94	\$225,086	97.32%	56	10.98%
250,000-299,999	211	104	49.29%	31	294	2.18	\$270,129	98.29%	48	11.47%
300,000-349,999	170	59	34.71%	26	180	3.70	\$322,988	97.97%	53	9.24%
350,000-399,999	164	58	35.37%	21	131	4.85	\$371,466	97.36%	64	8.91%
400,000-449,999	111	39	35.14%	15	99	4.36	\$423,716	97.81%	63	6.03%
450,000-499,999	114	44	38.60%	16	62	6.77	\$470,552	97.34%	75	6.20%
500,000-599,999	144	57	39.58%	18	94	5.55	\$544,578	97.92%	52	7.83%
600,000-699,999	113	31	27.43%	15	47	10.47	\$647,019	98.55%	77	6.14%
700,000-799,999	70	17	24.29%	16	24	13.25	\$737,773	95.36%	143	3.80%
800,000-899,999	41	13	31.71%	10	20	8.40	\$856,165	97.01%	66	2.23%
900,000-999,999	42	6	14.29%	10	21	10.29	\$951,909	95.63%	161	2.28%
1,000,000-2,000,000	115	11	9.57%	27	24	26.00	\$1,323,247	91.64%	142	6.25%
2,000,000 +	46	6	13.04%	9	6	40.00	\$2,369,167	94.13%	184	2.50%
Totals	1840	700	36.75%	269	1856	3.69	\$565,650	96.35%	59	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 04/05/2017