



KELLERWILLIAMS

ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2016 -May	Active Listings	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
PRICE RANGE										
0-99,999	37	25	67.57%	10	89	2.49	\$65,486	93.75%	54	2.72%
100,000-124,999	22	24	109.09%	5	99	1.33	\$113,312	96.00%	84	1.62%
125,000-149,999	41	49	119.51%	7	121	2.03	\$136,855	97.33%	63	3.02%
150,000-174,999	26	60	230.77%	6	153	1.02	\$161,635	97.00%	69	1.91%
175,000-199,999	56	69	123.21%	15	170	1.98	\$185,968	98.11%	51	4.12%
200,000-249,999	145	123	84.83%	35	337	2.58	\$224,879	97.65%	61	10.67%
250,000-299,999	148	122	82.43%	23	256	3.47	\$271,380	97.66%	60	10.89%
300,000-349,999	112	74	66.07%	18	150	4.48	\$320,484	97.01%	60	8.24%
350,000-399,999	132	72	54.55%	21	133	5.95	\$373,650	97.38%	96	9.71%
400,000-449,999	89	41	46.07%	13	97	5.51	\$421,886	96.98%	86	6.55%
450,000-499,999	80	42	52.50%	17	57	8.42	\$472,506	96.20%	102	5.89%
500,000-599,999	111	52	46.85%	23	88	7.57	\$539,807	98.06%	66	8.17%
600,000-699,999	60	28	46.67%	17	46	7.83	\$648,260	96.55%	107	4.42%
700,000-799,999	64	14	21.88%	10	13	29.54	\$736,484	95.64%	95	4.71%
800,000-899,999	39	19	48.72%	8	20	11.70	\$846,491	98.37%	98	2.87%
900,000-999,999	40	9	22.50%	10	16	15.00	\$949,594	93.87%	131	2.94%
1,000,000-2,000,000	112	15	13.39%	18	24	28.00	\$1,317,888	91.09%	228	8.24%
2,000,000 +	45	5	11.11%	3	4	67.50	\$2,457,500	89.71%	105	3.31%
Totals	1359	843	62.03%	259	1873	4.35	\$569,115	96.02%	71	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 06/06/2016