



KELLERWILLIAMS®

# ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2015 - November	Active Listings	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
<b>PRICE RANGE</b>										
0-99,999	42	31	73.81%	3	117	2.15	\$72,200	92.36%	112	3.02%
100,000-124,999	45	19	42.22%	6	116	2.33	\$113,680	97.04%	105	3.23%
125,000-149,999	56	43	76.79%	7	131	2.56	\$137,677	97.30%	105	4.02%
150,000-174,999	61	57	93.44%	10	190	1.93	\$162,034	97.43%	85	4.38%
175,000-199,999	94	65	69.15%	15	226	2.50	\$186,437	97.82%	102	6.75%
200,000-249,999	156	87	55.77%	30	399	2.35	\$224,912	97.27%	78	11.20%
250,000-299,999	151	90	59.60%	32	300	3.02	\$270,169	97.54%	81	10.84%
300,000-349,999	86	50	58.14%	22	174	2.97	\$324,098	97.06%	86	6.17%
350,000-399,999	127	63	49.61%	18	139	5.48	\$371,394	96.57%	96	9.12%
400,000-449,999	68	24	35.29%	15	106	3.85	\$423,699	97.40%	98	4.88%
450,000-499,999	79	19	24.05%	8	52	9.12	\$471,712	97.76%	97	5.67%
500,000-599,999	102	37	36.27%	23	105	5.83	\$541,863	96.66%	114	7.32%
600,000-699,999	57	19	33.33%	8	51	6.71	\$640,723	96.98%	130	4.09%
700,000-799,999	50	9	18.00%	17	27	11.11	\$738,770	94.62%	151	3.59%
800,000-899,999	29	4	13.79%	12	25	6.96	\$848,565	93.53%	310	2.08%
900,000-999,999	42	2	4.76%	7	15	16.80	\$941,687	96.73%	292	3.02%
1,000,000-2,000,000	110	17	15.45%	19	27	24.44	\$1,254,881	91.29%	188	7.90%
2,000,000 +	38	1	2.63%	4	4	57.00	\$2,567,125	84.78%	257	2.73%
<b>Totals</b>	<b>1393</b>	<b>637</b>	<b>45.73%</b>	<b>256</b>	<b>2204</b>	<b>3.79</b>	<b>\$571,757</b>	<b>95.56%</b>	<b>99</b>	<b>100%</b>

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 12/05/2015