



KELLERWILLIAMS®

ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2016 - November	Active Listings	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
PRICE RANGE										
0-99,999	31	15	48.39%	4	84	2.21	\$70,884	93.04%	49	2.49%
100,000-124,999	22	20	90.91%	3	74	1.78	\$112,963	97.81%	40	1.77%
125,000-149,999	42	36	85.71%	10	150	1.68	\$135,444	97.54%	37	3.37%
150,000-174,999	38	39	102.63%	2	158	1.44	\$162,677	98.63%	40	3.05%
175,000-199,999	42	59	140.48%	8	200	1.26	\$187,002	98.92%	47	3.37%
200,000-249,999	150	93	62.00%	14	411	2.19	\$224,856	98.07%	43	12.05%
250,000-299,999	121	92	76.03%	20	373	1.95	\$272,531	97.93%	48	9.72%
300,000-349,999	102	60	58.82%	22	202	3.03	\$321,611	97.64%	56	8.19%
350,000-399,999	106	37	34.91%	22	180	3.53	\$374,029	98.14%	59	8.51%
400,000-449,999	76	36	47.37%	13	129	3.53	\$420,606	98.21%	49	6.10%
450,000-499,999	70	30	42.86%	15	99	4.24	\$470,886	96.83%	72	5.62%
500,000-599,999	78	45	57.69%	15	116	4.03	\$544,526	96.68%	50	6.27%
600,000-699,999	86	22	25.58%	11	56	9.21	\$644,066	95.92%	72	6.91%
700,000-799,999	56	11	19.64%	9	26	12.92	\$745,735	96.35%	122	4.50%
800,000-899,999	33	8	24.24%	8	37	5.35	\$855,723	96.70%	81	2.65%
900,000-999,999	41	3	7.32%	7	19	12.95	\$949,784	94.37%	167	3.29%
1,000,000-2,000,000	107	16	14.95%	22	26	24.69	\$1,356,602	91.79%	258	8.59%
2,000,000 +	44	3	6.82%	8	6	44.00	\$2,521,846	91.04%	92	3.53%
Totals	1245	625	50.20%	213	2346	3.18	\$576,209	96.42%	54	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 12/06/2016