



KELLERWILLIAMS®

# ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2015 - October	Active Listings	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
<b>PRICE RANGE</b>										
0-99,999	41	36	87.80%	5	126	1.95	\$72,883	92.52%	119	2.61%
100,000-124,999	59	23	38.98%	4	125	2.83	\$113,577	96.81%	107	3.76%
125,000-149,999	61	43	70.49%	3	141	2.60	\$137,813	96.94%	108	3.88%
150,000-174,999	67	56	83.58%	10	202	1.99	\$161,763	97.56%	87	4.26%
175,000-199,999	94	60	63.83%	15	239	2.36	\$186,096	97.97%	101	5.98%
200,000-249,999	164	96	58.54%	30	408	2.41	\$224,125	97.40%	82	10.44%
250,000-299,999	182	91	50.00%	20	321	3.40	\$270,143	97.69%	86	11.58%
300,000-349,999	114	46	40.35%	21	174	3.93	\$323,306	97.08%	83	7.26%
350,000-399,999	154	66	42.86%	18	140	6.60	\$371,593	96.68%	103	9.80%
400,000-449,999	78	23	29.49%	13	107	4.37	\$423,405	97.43%	105	4.96%
450,000-499,999	89	21	23.60%	7	59	9.05	\$471,568	97.66%	107	5.67%
500,000-599,999	113	40	35.40%	17	107	6.34	\$540,791	97.01%	115	7.19%
600,000-699,999	53	23	43.40%	8	49	6.49	\$640,284	97.26%	147	3.37%
700,000-799,999	58	7	12.07%	14	29	12.00	\$739,407	95.91%	156	3.69%
800,000-899,999	39	7	17.95%	5	29	8.07	\$846,659	93.47%	293	2.48%
900,000-999,999	46	3	6.52%	7	14	19.71	\$940,071	96.26%	340	2.93%
1,000,000-2,000,000	120	14	11.67%	21	24	30.00	\$1,239,137	91.90%	167	7.64%
2,000,000 +	39	3	7.69%	4	4	58.50	\$2,597,125	90.81%	350	2.48%
<b>Totals</b>	<b>1571</b>	<b>658</b>	<b>41.88%</b>	<b>222</b>	<b>2298</b>	<b>4.10</b>	<b>\$572,208</b>	<b>96.02%</b>	<b>102</b>	<b>100%</b>

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 11/03/2015