



KELLERWILLIAMS®

ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2015 - September	Active Listings	Pending/Due Diligence	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Cld Sales	Segment % of Total
PRICE RANGE										
0-99,999	46	34	73.91%	8	120	2.30	\$72,158	95.69%	102	2.76%
100,000-124,999	50	30	60.00%	6	119	2.52	\$110,267	95.94%	104	3.00%
125,000-149,999	58	43	74.14%	9	149	2.34	\$133,125	95.99%	121	3.48%
150,000-174,999	85	52	61.18%	9	204	2.50	\$159,326	97.83%	105	5.11%
175,000-199,999	107	57	53.27%	14	269	2.39	\$184,963	97.97%	94	6.43%
200,000-249,999	206	96	46.60%	26	360	3.43	\$222,211	97.45%	84	12.37%
250,000-299,999	169	97	57.40%	23	317	3.20	\$267,282	97.53%	95	10.15%
300,000-349,999	138	55	39.86%	16	167	4.96	\$316,685	97.17%	91	8.29%
350,000-399,999	151	62	41.06%	20	143	6.34	\$366,229	96.83%	107	9.07%
400,000-449,999	85	20	23.53%	14	89	5.73	\$413,957	97.09%	101	5.11%
450,000-499,999	88	19	21.59%	6	92	5.74	\$459,658	96.50%	128	5.29%
500,000-599,999	115	46	40.00%	12	92	7.50	\$535,638	96.70%	119	6.91%
600,000-699,999	54	24	44.44%	12	50	6.48	\$617,468	95.76%	143	3.24%
700,000-799,999	63	7	11.11%	8	29	13.03	\$721,927	95.82%	188	3.78%
800,000-899,999	36	7	19.44%	7	20	10.80	\$819,636	96.06%	139	2.16%
900,000-999,999	47	6	12.77%	7	17	16.59	\$906,971	93.97%	364	2.82%
1,000,000-2,000,000	130	7	5.38%	22	28	27.86	\$1,167,575	89.31%	264	7.81%
2,000,000 +	37	4	10.81%	5	3	74.00	\$2,596,167	92.15%	317	2.22%
Totals	1665	666	40.00%	224	2268	4.40	\$559,513	95.87%	107	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 10/01/2015