



KELLERWILLIAMS®

ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801
EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2016 - September	Active Listings	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
PRICE RANGE										
0-99,999	33	21	63.64%	5	90	2.20	\$70,114	94.53%	53	2.31%
100,000-124,999	27	22	81.48%	3	91	1.78	\$113,383	98.38%	60	1.89%
125,000-149,999	48	43	89.58%	6	151	1.91	\$135,928	98.23%	47	3.37%
150,000-174,999	41	44	107.32%	1	149	1.65	\$162,351	98.82%	52	2.88%
175,000-199,999	60	61	101.67%	8	202	1.78	\$186,702	99.50%	39	4.21%
200,000-249,999	141	124	87.94%	18	426	1.99	\$225,021	98.23%	43	9.89%
250,000-299,999	138	115	83.33%	11	371	2.23	\$272,241	97.89%	51	9.68%
300,000-349,999	127	54	42.52%	15	202	3.77	\$320,536	97.77%	56	8.91%
350,000-399,999	117	57	48.72%	24	187	3.75	\$373,767	98.04%	69	8.20%
400,000-449,999	89	46	51.69%	13	137	3.90	\$420,049	97.97%	57	6.24%
450,000-499,999	88	34	38.64%	10	94	5.62	\$471,273	96.80%	86	6.17%
500,000-599,999	99	50	50.51%	13	123	4.83	\$540,803	96.55%	65	6.94%
600,000-699,999	88	20	22.73%	9	64	8.25	\$648,264	96.30%	81	6.17%
700,000-799,999	67	12	17.91%	6	24	16.75	\$746,726	96.19%	120	4.70%
800,000-899,999	42	9	21.43%	3	37	6.81	\$853,550	97.22%	90	2.95%
900,000-999,999	41	9	21.95%	5	17	14.47	\$952,706	95.56%	133	2.88%
1,000,000-2,000,000	131	13	9.92%	19	22	35.73	\$1,330,666	92.09%	241	9.19%
2,000,000 +	49	2	4.08%	4	8	36.75	\$2,585,135	91.19%	68	3.44%
Totals	1426	736	51.61%	173	2395	3.57	\$578,290	96.74%	57	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 10/03/2016