



KELLERWILLIAMS®

ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2015 - December	Active Listings	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
PRICE RANGE										
0-99,999	44	28	63.64%	4	112	2.36	\$70,655	91.50%	103	3.71%
100,000-124,999	39	19	48.72%	9	108	2.17	\$113,585	96.62%	87	3.29%
125,000-149,999	46	42	91.30%	9	134	2.06	\$137,568	97.49%	101	3.88%
150,000-174,999	53	50	94.34%	18	188	1.69	\$162,058	96.91%	79	4.47%
175,000-199,999	69	53	76.81%	20	226	1.83	\$186,713	97.79%	99	5.82%
200,000-249,999	127	88	69.29%	45	360	2.12	\$224,714	97.28%	78	10.71%
250,000-299,999	125	73	58.40%	36	277	2.71	\$270,366	97.43%	75	10.54%
300,000-349,999	83	43	51.81%	28	172	2.90	\$323,569	96.87%	89	7.00%
350,000-399,999	102	48	47.06%	24	128	4.78	\$370,719	96.67%	95	8.60%
400,000-449,999	55	19	34.55%	19	96	3.44	\$422,936	97.51%	92	4.64%
450,000-499,999	69	17	24.64%	15	45	9.20	\$472,454	97.56%	80	5.82%
500,000-599,999	92	32	34.78%	30	101	5.47	\$542,070	96.96%	103	7.76%
600,000-699,999	55	16	29.09%	9	47	7.02	\$641,455	97.50%	101	4.64%
700,000-799,999	40	8	20.00%	23	24	10.00	\$735,821	94.04%	146	3.37%
800,000-899,999	25	6	24.00%	18	25	6.00	\$846,165	94.05%	271	2.11%
900,000-999,999	32	2	6.25%	11	16	12.00	\$942,206	96.69%	297	2.70%
1,000,000-2,000,000	100	13	13.00%	22	26	23.08	\$1,282,684	91.67%	170	8.43%
2,000,000 +	30	2	6.67%	9	5	36.00	\$2,469,700	84.60%	253	2.53%
Totals	1186	559	47.13%	349	2090	3.40	\$567,524	95.51%	94	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 1/03/2016