



KELLERWILLIAMS®

# ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2016-January	Active Listings	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
<b>PRICE RANGE</b>										
0-99,999	40	32	80.00%	5	102	2.35	\$67,038	91.94%	84	3.67%
100,000-124,999	42	23	54.76%	9	99	2.55	\$113,878	96.52%	84	3.85%
125,000-149,999	48	46	95.83%	8	124	2.32	\$137,196	97.62%	95	4.40%
150,000-174,999	45	43	95.56%	12	190	1.42	\$161,675	96.60%	68	4.12%
175,000-199,999	55	44	80.00%	21	206	1.60	\$186,701	97.62%	105	5.04%
200,000-249,999	102	100	98.04%	42	324	1.89	\$225,036	97.04%	74	9.35%
250,000-299,999	113	67	59.29%	36	235	2.89	\$271,882	97.14%	77	10.36%
300,000-349,999	80	47	58.75%	35	144	3.33	\$323,260	96.84%	84	7.33%
350,000-399,999	96	58	60.42%	23	124	4.65	\$372,409	96.61%	98	8.80%
400,000-449,999	53	20	37.74%	16	84	3.79	\$422,659	97.11%	82	4.86%
450,000-499,999	66	17	25.76%	16	41	9.66	\$474,127	97.52%	78	6.05%
500,000-599,999	81	34	41.98%	28	91	5.34	\$544,168	96.97%	93	7.42%
600,000-699,999	46	15	32.61%	12	43	6.42	\$642,583	96.94%	94	4.22%
700,000-799,999	43	7	16.28%	24	16	16.13	\$731,359	93.49%	172	3.94%
800,000-899,999	25	6	24.00%	15	18	8.33	\$852,502	93.97%	220	2.29%
900,000-999,999	31	3	9.68%	11	15	12.40	\$939,020	94.19%	233	2.84%
1,000,000-2,000,000	90	12	13.33%	21	28	19.29	\$1,259,564	92.21%	189	8.25%
2,000,000 +	35	3	8.57%	4	3	70.00	\$2,253,333	80.80%	282	3.21%
<b>Totals</b>	<b>1091</b>	<b>577</b>	<b>52.89%</b>	<b>338</b>	<b>1887</b>	<b>3.47</b>	<b>\$554,355</b>	<b>95.06%</b>	<b>89</b>	<b>100%</b>

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 2/07/2016