



KELLERWILLIAMS®

ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2016 - February	Active Listings	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
PRICE RANGE										
0-99,999	43	27	62.79%	10	101	2.55	\$67,576	91.81%	84	4.06%
100,000-124,999	42	30	71.43%	9	93	2.71	\$113,029	96.40%	83	3.96%
125,000-149,999	38	50	131.58%	11	123	1.85	\$136,976	97.49%	93	3.58%
150,000-174,999	35	48	137.14%	10	170	1.24	\$161,793	96.43%	62	3.30%
175,000-199,999	47	55	117.02%	18	185	1.52	\$186,224	97.43%	94	4.43%
200,000-249,999	96	110	114.58%	43	313	1.84	\$225,102	97.04%	73	9.06%
250,000-299,999	109	83	76.15%	40	232	2.82	\$270,700	97.05%	81	10.28%
300,000-349,999	81	49	60.49%	32	144	3.38	\$323,791	96.83%	85	7.64%
350,000-399,999	94	63	67.02%	24	120	4.70	\$372,864	96.44%	91	8.87%
400,000-449,999	48	28	58.33%	16	82	3.51	\$423,524	96.94%	70	4.53%
450,000-499,999	64	19	29.69%	17	40	9.60	\$475,192	97.35%	82	6.04%
500,000-599,999	90	41	45.56%	29	84	6.43	\$541,244	97.20%	74	8.49%
600,000-699,999	43	19	44.19%	13	42	6.14	\$644,165	97.22%	94	4.06%
700,000-799,999	43	9	20.93%	22	13	19.85	\$734,750	92.28%	170	4.06%
800,000-899,999	25	9	36.00%	14	16	9.38	\$849,689	94.25%	184	2.36%
900,000-999,999	34	4	11.76%	10	13	15.69	\$932,138	93.64%	261	3.21%
1,000,000-2,000,000	91	13	14.29%	20	25	21.84	\$1,240,912	92.40%	195	8.58%
2,000,000 +	37	4	10.81%	4	3	74.00	\$2,253,333	80.80%	282	3.49%
Totals	1060	661	62.36%	342	1799	3.54	\$552,945	94.94%	86	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 03/02/2016