



KELLERWILLIAMS.

ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2016-March	Active Listings	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
PRICE RANGE										
0-99,999	33	32	96.97%	8	95	2.08	\$65,626	90.75%	73	2.96%
100,000-124,999	25	39	156.00%	8	92	1.63	\$113,212	96.26%	77	2.24%
125,000-149,999	33	37	112.12%	11	125	1.58	\$136,770	97.49%	70	2.96%
150,000-174,999	33	47	142.42%	10	160	1.24	\$162,033	96.70%	62	2.96%
175,000-199,999	45	69	153.33%	20	161	1.68	\$186,074	97.44%	80	4.04%
200,000-249,999	117	131	111.97%	42	296	2.37	\$225,297	97.10%	68	10.49%
250,000-299,999	124	101	81.45%	35	229	3.25	\$270,649	96.97%	74	11.12%
300,000-349,999	93	59	63.44%	33	139	4.01	\$323,105	96.70%	77	8.34%
350,000-399,999	100	70	70.00%	22	128	4.69	\$374,036	96.80%	98	8.97%
400,000-449,999	55	41	74.55%	15	76	4.34	\$422,967	96.74%	89	4.93%
450,000-499,999	66	27	40.91%	19	42	9.43	\$475,732	96.09%	87	5.92%
500,000-599,999	94	55	58.51%	27	72	7.83	\$541,001	97.83%	64	8.43%
600,000-699,999	47	27	57.45%	15	39	7.23	\$644,865	96.88%	92	4.22%
700,000-799,999	39	11	28.21%	21	12	19.50	\$731,708	92.10%	163	3.50%
800,000-899,999	34	12	35.29%	14	16	12.75	\$847,726	97.38%	144	3.05%
900,000-999,999	35	5	14.29%	10	13	16.15	\$941,946	92.64%	211	3.14%
1,000,000-2,000,000	103	9	8.74%	20	29	21.31	\$1,279,796	90.56%	234	9.24%
2,000,000 +	39	3	7.69%	4	2	117.00	\$2,080,000	77.80%	199	3.50%
Totals	1115	775	69.51%	334	1726	3.88	\$545,697	94.68%	80	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 04/05/2016