



KELLERWILLIAMS®

# ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2016 - August	Active Listings	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
<b>PRICE RANGE</b>										
0-99,999	27	28	103.70%	5	90	1.80	\$66,615	92.89%	62	1.86%
100,000-124,999	29	16	55.17%	2	100	1.74	\$113,528	98.25%	66	2.00%
125,000-149,999	42	51	121.43%	6	140	1.80	\$136,608	98.62%	42	2.89%
150,000-174,999	43	43	100.00%	1	153	1.69	\$162,706	98.85%	60	2.96%
175,000-199,999	62	51	82.26%	9	202	1.84	\$186,387	99.18%	41	4.27%
200,000-249,999	141	139	98.58%	20	403	2.10	\$225,681	98.25%	44	9.72%
250,000-299,999	158	98	62.03%	11	362	2.62	\$272,344	97.87%	49	10.89%
300,000-349,999	119	54	45.38%	16	202	3.53	\$320,222	97.80%	57	8.20%
350,000-399,999	123	69	56.10%	17	171	4.32	\$374,441	98.27%	79	8.48%
400,000-449,999	86	51	59.30%	12	134	3.85	\$420,387	97.92%	71	5.93%
450,000-499,999	92	28	30.43%	13	94	5.87	\$472,185	96.88%	87	6.34%
500,000-599,999	112	61	54.46%	13	110	6.11	\$539,623	97.23%	68	7.72%
600,000-699,999	81	18	22.22%	11	64	7.59	\$647,131	96.33%	87	5.58%
700,000-799,999	71	12	16.90%	5	25	17.04	\$742,337	97.26%	110	4.89%
800,000-899,999	40	8	20.00%	3	38	6.32	\$852,417	97.72%	113	2.76%
900,000-999,999	44	10	22.73%	4	18	14.67	\$956,278	94.46%	141	3.03%
1,000,000-2,000,000	134	16	11.94%	14	20	40.20	\$1,288,350	90.84%	239	9.24%
2,000,000 +	47	4	8.51%	3	6	47.00	\$2,554,167	92.10%	80	3.24%
<b>Totals</b>	<b>1451</b>	<b>757</b>	<b>52.17%</b>	<b>165</b>	<b>2332</b>	<b>3.73</b>	<b>\$573,967</b>	<b>96.71%</b>	<b>61</b>	<b>100%</b>

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

**All data is from WNCRMLS data for Buncombe County listings and sales as of 09/07/2016**