



KELLERWILLIAMS®

ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2016 - October	Active Listings	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
PRICE RANGE										
0-99,999	29	20	68.97%	5	87	2.00	\$72,727	93.61%	54	2.09%
100,000-124,999	28	27	96.43%	3	77	2.18	\$112,702	99.54%	48	2.02%
125,000-149,999	42	39	92.86%	6	152	1.66	\$135,746	98.41%	41	3.03%
150,000-174,999	42	40	95.24%	1	149	1.69	\$162,113	99.04%	42	3.03%
175,000-199,999	54	72	133.33%	8	199	1.63	\$186,631	99.38%	40	3.90%
200,000-249,999	148	106	71.62%	14	422	2.10	\$224,744	98.19%	43	10.68%
250,000-299,999	140	110	78.57%	13	381	2.20	\$272,593	97.81%	49	10.10%
300,000-349,999	116	59	50.86%	18	208	3.35	\$320,896	97.70%	55	8.37%
350,000-399,999	120	48	40.00%	22	182	3.96	\$373,604	98.21%	58	8.66%
400,000-449,999	79	40	50.63%	13	130	3.65	\$420,397	97.89%	52	5.70%
450,000-499,999	76	30	39.47%	12	102	4.47	\$469,474	96.63%	78	5.48%
500,000-599,999	99	48	48.48%	11	124	4.79	\$543,298	96.60%	57	7.14%
600,000-699,999	93	24	25.81%	14	56	9.96	\$647,896	95.94%	88	6.71%
700,000-799,999	65	11	16.92%	9	27	14.44	\$749,404	96.12%	115	4.69%
800,000-899,999	42	12	28.57%	4	37	6.81	\$854,469	96.97%	98	3.03%
900,000-999,999	47	5	10.64%	5	19	14.84	\$948,521	95.17%	159	3.39%
1,000,000-2,000,000	119	15	12.61%	23	24	29.75	\$1,337,069	92.97%	270	8.59%
2,000,000 +	47	2	4.26%	6	6	47.00	\$2,521,846	91.04%	92	3.39%
Totals	1386	708	51.08%	187	2382	3.49	\$575,229	96.73%	55	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 11/05/2016