



KELLERWILLIAMS.

ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801
EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2017 - July	Active & Under Contract	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
PRICE RANGE										
0-99,999	31	13	41.94%	7	61	1.77	\$68,067	84.90%	75	1.49%
100,000-124,999	26	12	46.15%	0	90	0.93	\$112,146	96.49%	37	1.25%
125,000-149,999	55	36	65.45%	7	123	0.93	\$136,702	98.08%	40	2.64%
150,000-174,999	47	26	55.32%	8	132	0.95	\$162,636	97.36%	42	2.25%
175,000-199,999	119	65	54.62%	6	151	2.15	\$186,441	98.62%	36	5.70%
200,000-249,999	218	92	42.20%	18	352	2.15	\$225,979	97.64%	50	10.45%
250,000-299,999	269	109	40.52%	15	330	2.91	\$271,482	98.46%	41	12.89%
300,000-349,999	188	69	36.70%	14	235	3.04	\$322,727	98.16%	50	9.01%
350,000-399,999	207	52	25.12%	16	163	5.71	\$372,852	97.98%	60	9.92%
400,000-449,999	136	38	27.94%	4	121	4.86	\$424,722	97.77%	77	6.52%
450,000-499,999	127	30	23.62%	7	83	7.01	\$473,651	97.70%	67	6.09%
500,000-599,999	167	43	25.75%	12	130	5.72	\$545,139	97.67%	62	8.00%
600,000-699,999	126	26	20.63%	9	78	7.69	\$644,645	98.61%	85	6.04%
700,000-799,999	62	10	16.13%	10	34	9.18	\$739,654	96.29%	101	2.97%
800,000-899,999	56	6	10.71%	1	24	12.50	\$858,030	97.07%	94	2.68%
900,000-999,999	42	1	2.38%	9	15	16.40	\$948,707	96.64%	151	2.01%
1,000,000-2,000,000	155	13	8.39%	4	30	28.40	\$1,408,725	93.30%	170	7.43%
2,000,000 +	56	5	8.93%	7	5	61.20	\$2,451,650	95.86%	178	2.68%
Totals	2087	646	30.70%	154	2157	4.01	\$575,220	96.59%	56	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 08/02/2017