



KELLERWILLIAMS®

ABSORPTION REPORT

86 Asheland Avenue Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2018 - April	Active & Under Contract	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Cld Sales	Segment % of Total
PRICE RANGE										
0-99,999	23	9	39.13%	5	43	1.95	\$69,153	88.70%	59	1.15%
100,000-124,999	21	15	71.43%	9	30	1.20	\$112,469	96.32%	42	1.05%
125,000-149,999	47	30	63.83%	2	96	1.06	\$138,665	97.58%	42	2.35%
150,000-174,999	43	27	62.79%	13	96	1.00	\$162,251	96.77%	45	2.15%
175,000-199,999	85	57	67.06%	10	107	1.57	\$186,400	98.12%	48	4.25%
200,000-249,999	170	93	54.71%	21	291	1.59	\$225,431	97.40%	52	8.51%
250,000-299,999	243	115	47.33%	21	308	2.49	\$272,350	98.23%	49	12.16%
300,000-349,999	203	98	48.28%	19	219	2.88	\$323,958	97.06%	63	10.16%
350,000-399,999	204	83	40.69%	29	148	4.91	\$372,116	97.82%	74	10.21%
400,000-449,999	147	57	38.78%	21	111	4.86	\$421,605	97.42%	82	7.36%
450,000-499,999	146	40	27.40%	13	87	7.31	\$470,984	97.93%	65	7.31%
500,000-599,999	184	63	34.24%	29	92	7.89	\$543,982	97.99%	75	9.21%
600,000-699,999	148	42	28.38%	25	63	10.10	\$638,946	96.37%	79	7.41%
700,000-799,999	62	15	24.19%	12	22	12.82	\$745,305	96.72%	107	3.10%
800,000-899,999	56	16	28.57%	13	17	14.12	\$845,559	96.74%	108	2.80%
900,000-999,999	42	3	7.14%	9	13	18.00	\$951,523	96.47%	197	2.10%
1,000,000-2,000,000	132	16	12.12%	22	38	18.32	\$1,391,421	94.20%	153	6.61%
2,000,000 +	42	4	9.52%	10	6	38.00	\$2,660,500	84.11%	358	2.10%
Totals	1998	783	39.19%	283	1787	4.08	\$347,362	97.21%	64	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from WNCRMLS data for Buncombe County listings and sales for as of 05/04/2018