



KELLERWILLIAMS®

ABSORPTION REPORT

86 Asheland Avenue, Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2019 - August	Active & Under Contract	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
PRICE RANGE										
0-99,999	16	10	62.50%	2	32	1.13	\$74,763	90.12%	52	1.36%
100,000-124,999	16	8	50.00%	1	29	1.66	\$114,022	93.74%	80	1.24%
125,000-149,999	33	20	60.61%	3	83	0.94	\$138,304	98.59%	41	3.53%
150,000-174,999	49	29	59.18%	6	91	1.32	\$160,914	97.46%	32	3.88%
175,000-199,999	70	36	51.43%	1	123	1.66	\$186,552	97.50%	40	5.24%
200,000-249,999	221	100	45.25%	18	342	2.12	\$225,768	97.70%	54	14.57%
250,000-299,999	274	106	38.69%	22	394	2.56	\$272,489	97.95%	46	16.78%
300,000-349,999	220	82	37.27%	32	317	2.61	\$324,306	98.09%	61	13.50%
350,000-399,999	242	77	31.82%	19	248	3.99	\$372,241	98.21%	60	10.56%
400,000-449,999	161	38	23.60%	18	157	4.70	\$423,324	97.56%	78	6.69%
450,000-499,999	126	41	32.54%	10	118	4.32	\$471,719	97.39%	71	5.03%
500,000-599,999	183	55	30.05%	26	163	4.71	\$542,787	97.85%	66	6.94%
600,000-699,999	110	26	23.64%	13	103	4.89	\$642,878	97.61%	79	4.39%
700,000-799,999	87	21	24.14%	8	46	8.61	\$738,426	97.01%	92	1.96%
800,000-899,999	57	13	22.81%	7	24	11.00	\$845,729	96.45%	127	1.02%
900,000-999,999	46	10	21.74%	5	15	14.40	\$945,667	94.52%	141	0.64%
1,000,000-2,000,000	165	17	10.30%	9	57	15.58	\$1,287,867	93.40%	158	2.43%
2,000,000 +	54	3	5.56%	5	6	51.00	\$2,507,571	91.16%	208	0.26%
Totals	2130	692	32.49%	205	2348	3.67	\$369,753	97.52%	62	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from CMLS data for Buncombe County listings and sales for as of 09/03/2019