



KELLERWILLIAMS®

ABSORPTION REPORT

86 Asheland Avenue, Asheville, NC 28801

EACH OFFICE INDEPENDENTLY OWNED AND OPERATED

2019 - September	Active & Under Contract	Under Contract	Pending Ratio	6 Month Expired	6 Month Closed	Months of Inventory	Avg Sales Price	List/Sale %	AVG DOM Clsd Sales	Segment % of Total
PRICE RANGE										
0-99,999	21	7	33.33%	2	33	2.55	\$73,921	89.32%	74	1.35%
100,000-124,999	13	6	46.15%	1	29	1.45	\$112,989	92.10%	71	1.19%
125,000-149,999	26	14	53.85%	3	79	0.91	\$138,561	98.33%	40	3.23%
150,000-174,999	49	27	55.10%	5	101	1.31	\$160,999	97.38%	30	4.13%
175,000-199,999	68	28	41.18%	2	125	1.92	\$186,658	97.61%	37	5.11%
200,000-249,999	218	95	43.58%	20	340	2.17	\$226,525	97.77%	52	13.89%
250,000-299,999	274	105	38.32%	24	418	2.43	\$272,847	98.11%	41	17.08%
300,000-349,999	208	81	38.94%	31	334	2.28	\$324,267	98.54%	60	13.65%
350,000-399,999	247	70	28.34%	21	255	4.16	\$372,560	98.14%	63	10.42%
400,000-449,999	160	37	23.13%	16	164	4.50	\$422,951	97.62%	70	6.70%
450,000-499,999	150	43	28.67%	11	131	4.90	\$470,748	97.50%	65	5.35%
500,000-599,999	189	52	27.51%	27	174	4.72	\$542,094	97.74%	69	7.11%
600,000-699,999	107	24	22.43%	11	115	4.33	\$639,968	97.47%	79	4.70%
700,000-799,999	86	20	23.26%	9	50	7.92	\$740,031	97.13%	87	2.04%
800,000-899,999	55	9	16.36%	7	26	10.62	\$845,942	96.85%	129	1.06%
900,000-999,999	57	6	10.53%	7	14	21.86	\$940,429	93.94%	167	0.57%
1,000,000-2,000,000	171	29	16.96%	10	52	16.38	\$1,279,374	93.79%	162	2.13%
2,000,000 +	54	3	5.56%	4	7	43.71	\$2,495,775	91.50%	219	0.29%
Totals	2153	656	30.47%	211	2447	3.67	\$370,145	97.59%	60	100%

Absorption Rate = Number of months it would take for present inventory to sell based on the past 6 months sales averaged

All data is from CMLS data for Buncombe County listings and sales for as of 10/02/2019