

# Local Market Update for January 2020

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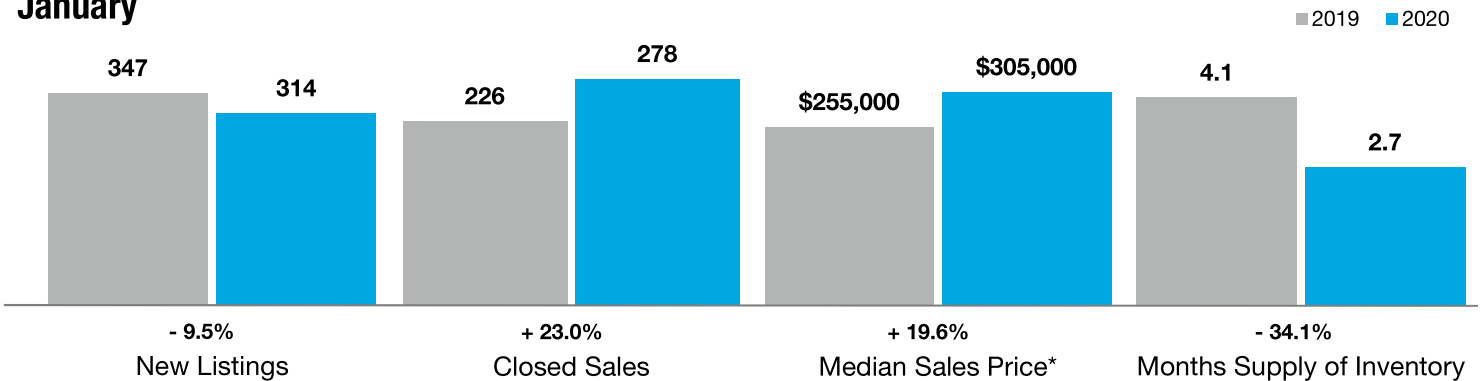
## Buncombe County

North Carolina

Key Metrics	January			Year to Date		
	2019	2020	Percent Change	Thru 1-2019	Thru 1-2020	Percent Change
New Listings	347	314	- 9.5%	347	314	- 9.5%
Pending Sales	303	391	+ 29.0%	303	391	+ 29.0%
Closed Sales	226	278	+ 23.0%	226	278	+ 23.0%
Median Sales Price*	\$255,000	\$305,000	+ 19.6%	\$255,000	\$305,000	+ 19.6%
Average Sales Price*	\$294,665	\$386,496	+ 31.2%	\$294,665	\$386,496	+ 31.2%
Percent of Original List Price Received*	92.4%	93.4%	+ 1.1%	92.4%	93.4%	+ 1.1%
List to Close	122	127	+ 4.1%	122	127	+ 4.1%
Days on Market Until Sale	67	70	+ 4.5%	67	70	+ 4.5%
Cumulative Days on Market Until Sale	75	86	+ 14.7%	75	86	+ 14.7%
Average List Price	\$389,592	\$430,331	+ 10.5%	\$389,592	\$430,331	+ 10.5%
Inventory of Homes for Sale	1,340	1,002	- 25.2%	--	--	--
Months Supply of Inventory	4.1	2.7	- 34.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### January



### Historical Median Sales Price Rolling 12-Month Calculation

